RECYCLING MARKET DEVELOPMENT ZONE LOAN APPLICATION-Exhibits A, F, G, H and I CalRecycle 722 (Rev. 10/10)

Submit application with original signatures,			Appl	ication #						
\$300 application fee and supporting documents.										
- 11 J										
I. APPLICANT INFORM	IATI	ON								
Business Name						d.b.a. (if use	ed)			
Mailing Address (Street or P.O. Box)		City				State	County		Zip C	ode
Street Address (Headquarters Physical		City				State	County		Zip C	ode
Address if different than Mailing Address	ss)									
Project Street Address (if different from	ahova	City				State	County		Zip C	odo
addresses)	above	City				State	County		Zip C	ode
,										
Contact Name		Title				Phone			Fax	
E-Mail:						Website:				
[] Corporation	[]	General Partn	ership		[] Limited Pa	artnership	[] Sole Pro	oprietorship
[] Limited Liability Company	[]	Limited Liab	ility Partner	rship						
How did you learn	[]	CalRecycle S	taff		[] Local RM	IDZ Administra	ator	[] Bank R	eferral
about the program?	[]	Other (specif	ý)							
Federal Tax I.D. No.	State Ta	ax I.D. No.			Date Bus	siness Establis	shed		Date Ope	rations Began
Business Owner Name(s)			Title					Percent (Ownership	(must total 100%)
				- C1	a = ==	<u> </u>				
Accountant Name	Street .	Address		City	, State, Zip	Code	Contact			Phone
Bank Name	Bank Name Street Address Cir		City	, State, Zip	Code	Contact			Phone	
					. , T					

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II. LOAN INFORMATION						
Requested Loan Amount			Requested Loan Term			
Use of Funds: [] Equipment and Machinery [] Loan C	losing Fee [] Wo	rking Capita	al [] Real Estate Improver	nents [] Refina	nce of Onerous Debt	
Equipment Supplier: [] Vendors	[] To be built and	manufactur	red by loan applicant			
Site Information: [] Own	[] Lease	(Su	bmit executed lease, purchase	agreement, or rec	corded deed.)	
Collateral Offered for Loan	Estimated '	Value		Description		
Real Property (address, acreage, zoning)						
Machinery & Equipment						
Other Business Assets (Specify)						
Other Personal Assets (Specify)						
III. PROJECT INFORMATION						
	rent	Addition	al (as a result of this project)		Total	
Waste Material Diversion (tons per						
year)						
Passenger Tire Equivalent (if						
applicable) Number of Employees						
Number of Employees						
IV. BUSINESS CREDIT AND LEGAL	INFORMA	TION				
Attach written explanation if "yes" to any questi	on below.					
Has applicant business ever declared bankruptcy?] YES	[] NO			
If Yes: [] Chapter Filed: D	ate Filed:	Case	e Number:			
Present Status: [] Case Dismissed [] Debts Discharg		i []	Payment Plan	[] Pending		
Has applicant business experienced foreclosure, repossession, debt judgment or			alty within last seven years?	[] YES	[] NO	
Are there any legal actions (claims, lawsuits, etc.) pending ag	gainst applicant busin	ness?		[] YES	[] NO	
Is applicant business an endorser, guarantor or co-maker for	obligations not listed	l on its finan	cial statements?	[] YES	[] NO	
If yes, enter total contingent liability: \$						

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PRIVACY NOTICE

The Department of Resources Recycling and Recovery (CalRecycle) will use information in this loan application to determine eligibility and creditworthiness of the loan applicant, and applicant ability to secure and repay the loan. Public rating agencies, prospective investors or purchasers, or their agents will review this information in the event of sale or securitization of the loan. Such review will be subject to a confidentiality agreement.

CalRecycle may transfer portions of the information in this loan application to the CalRecycle's Loan Committee and to state agencies assisting CalRecycle with administration and maintenance of this program, including but not limited to the Office of the State Controller, Department of General Services, Department of Real Estate, Department of Finance and California Department of Justice. CalRecycle may enter designated items from this application into a CalRecycle database accessible to the public.

This notice is required by Section 1798.17 of the Information Practices Act of 1977 (California Civil Code Sections 1798-1798.78) whenever an agency requests personal information from an individual.

The information requested in this application is mandatory for all loan applicants and authorized by Public Resources Code Section 42010 and CalRecycle regulations in Title 14 of the California Code of Regulations (CCR), Sections 17930-17936. Failure to provide the information may result in an applicant not receiving a CalRecycle loan.

Applicants have the right to review their loan application files. The official responsible for maintenance of loan application files is: Loan Administrator, RMDZ Loan Program, Department of Resources Recycling and Recovery, 1001 I Street, Mail Stop # 9, P.O. Box 4025, Sacramento, CA, 95812-4025.

APPLICATION AGREEMENT, CERTIFICATION AND SIGNATURES

I/We certify that all information in this application and all information provided in support of this application are true and complete to the best of my/our knowledge and belief. I/We authorize the Department of Resources Recycling and Recovery to obtain business credit reports and conduct any other inquiries deemed necessary to determine creditworthiness of the applicant business. Each person signing below certifies that he/she signed on behalf of the applicant business in the capacity indicated next to the signer's name and is authorized to execute this application on behalf of the applicant business.

I/We certify that the applicant business is in compliance with all local, State and Federal laws, regulations, requirements and rules, including the California Environmental Quality Act, Public Resources Code Section 2100 *et seq*.

I/We understand that information contained in Sections I, II, and III of this application, except accountant name and address and bank name and address, will become public information during the administration of this program, and that any loan agreement that I/We may sign, and its attachments, will be public information. CalRecycle considers all other information provided in this application to be trade secret, confidential or proprietary information as described in 14 CCR 17041-17056 and treats it accordingly.

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V. LOAN APPLICATION SIGNATURES				
Authorized Signature (use blue ink)	Print Name	Position/Title	Date	
Authorized Signature (use blue ink)	Print Name	Position/Title	Date	
Authorized Signature (use blue ink)	Print Name	Position/Title	Date	
Authorized Signature (use blue ink)	Print Name	Position/Title	Date	

EXHIBIT A - PROJECT & BUSINESS NARRATIVE

Your Exhibit A - Project & Business Narrative should provide CalRecycle with information about your loan request and proposed project that is <u>not</u> included in your Business Plan.

1. <u>Loan Request Summary</u>

- Amount requested
- Loan purpose
- How was requested loan amount determined?
- What will loan funds pay for?
- Advantages and disadvantages of producing the product in California

2. <u>Project Costs and Financing</u>

- How was total project cost determined? What is it based on?
- What other financing sources did you research?
- Did you approach one or more banks to finance this project? If yes, what was the result?
- If CalRecycle decides the project is ineligible, or does not approve, a tire equipment loan, what are your alternatives to fund this project?
- Have you prepared a cash flow breakeven analysis for this project to determine:
 - Fixed and variable costs
 - Quantities of source materials needed and end products to be produced to generate a profit
- How many months will elapse before your business realizes a profit from this project?

3. A) Current Waste Material Diversion

- What is currently happening with the waste materials?
- What are the names of the local landfills that accept these materials?
- How are the materials being collected?
- Who is generating the waste materials?
- How are the materials being delivered to the landfills?
- What are the local recycling efforts on these types of materials?
- Will the proposed project accept and process materials from the public? If not, why?

Or

B) Current California Scrap Tire Diversion

- What is the current final destination of the scrap tires you propose to divert?
- What are the names of the disposal facilities that accept these scrap tires?
- How are these scrap tires currently collected?
- Who is generating these scrap tires?
- How are these scrap tires delivered to disposal facilities?
- What local recycling programs currently target these scrap tires?
- Will the proposed project accept and process scrap tires from the public? If no, explain why not.

4. Source Materials and Suppliers

- What types of scrap tires will be recycled for this project?
- Who will supply these scrap tires to your business? List names of suppliers.
- What annual quantity of scrap tires does your business need for the project?
- Is there a specific time or season of the year when these scrap tires are available?
- Attach Letters of Intent from suppliers to support availability of scrap tires for this project. Costs should reconcile with financial projections.

5. Manufacturing Process

Describe flow of materials through your facility.

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- In what form will your business receive the scrap tires?
- What will each piece of equipment do with the scrap tires?
- Describe each end product. What is the intended or expected purpose of each?
- What annual quantity of these products will your business produce?
- Is there a specific time or season of the year when buyers purchase these products?
- If there is a non-production period, what other sources of income will your business have?
- Attach a diagram of your facility showing where each piece of equipment will be located.
- Attach brochures and specifications for each piece of equipment.
- Thoroughly explain the manufacturing process.

6. End Product and Buyers

- Describe each end product. How much of each type will your business annually produce?
- What is the intended or expected purpose of each end product type?
- Describe businesses that will purchase the end products and what they will do with them.
- Is the end product a final product ready for use or application, or does it require further processing?
- Attach Letters of Intent from buyers to support markets for the end products. Anticipated sales figures should reconcile with your financial projections.
- What are the sales and cost prices of the end products?
- What other products are needed to make the end products usable? What is the market status of these other products?
- If you have a feasibility study of the markets for the end products, attach a copy. If not, explain why not.

7. <u>Competition</u>

- Describe competitors making the same, similar, or complimentary products.
- What are the advantages or uniqueness of your end products over the competition?
- If there is no competition, how did you determine there is a need or market for these end products?
- What market research did you conduct for the end products?
- How does the sales price of the products compare to the competition?
- How optimum is your business location compared to national competitors and markets?
- How optimum is your business location compared to international competitors and markets?

8. Chronological Business History

- Provide date business established and date operations began, if applicable.
- Why and how did you establish your business?
- Describe major accomplishments of your business.
- Describe major failures and mitigating efforts.
- Describe substantial internal changes in your business structure, operations and products.
- Describe substantial external changes in your industry since your business was established.

8. <u>Management Team and Experience</u>

- Describe owner experience in starting up and operating manufacturing facilities.
- Describe key management and employees experience in the same type of manufacturing facility.
- What is the role of each owner, manager and key employee?
- Describe each manager and employee with a successful history of installing and operating the same type of
 equipment that you want to purchase for this project.
- Will your business contract out labor or services for this project?
- Will your business hire consultants for this project. If yes, for how long and at what cost?

9. <u>Management Succession Plan</u>

- List your key business owners, managers and employees needed to operate the business and equipment.
- Describe who will take over if a key person is not available.
- Are key owners willing and able to provide an assignment of life insurance?

10. <u>Facility</u>

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- What is the size of your business facility?
- What new infrastructure/improvements will your business facility need to install and operate the tire equipment that you will purchase with this loan?
- What are the advantages of your facility location?
- What is the distance from your facility to the nearest competitor? Will this project affect their markets?
- How was your facility location determined?
- How was your facility size determined?
- What is the distance from your facility to your scrap tire sources?
- What is the distance from your facility to end product buyers?

11. Local Community

- What are the employment benefits of this project to the local community?
- What are the waste diversion benefits of this project to the local community?

12. Small Business and Economic Development Centers

- Has your business recently used the services of a Small Business Development Center? If yes, explain services obtained. If no, explain why not.
- Has your business recently used the services of an Economic Development Center? If yes, explain services obtained. If no, explain why not.

13. Work Plan

- Describe tasks needed to implement the project.
- Indicate who you will assign to each task.
- Provide a timeline of events and projected due dates leading to full project operation and profit.

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Each person owning 20% or more of the business, and each person providing a loan guaranty, must complete an Exhibit F – Personal Financial Statement. A personal financial statement on a similar form may substitute for Exhibit F if accompanied by Tire Equipment Loan Application-Exhibit E–Present Debt Obligations, CalRecycle 726.

EXHIBIT F - PERSONAL FINANCIAL STATEMENT As of,20				
Name		Business Phone		
E-mail Address:				
Residence Address		Residence Phone		
City, State, Zip Code		·		
Business Name of Applicant/Borrower				
ASSETS	(Omit Cents)	LIABILITIES		(Omit Cents)
Cash on Hand & in Banks	\$	Accounts Payable		\$
Savings Account in Banks	\$	Notes Payable to Banks and Others		\$
IRA or Other Retirement Account	\$ Installment Account (Auto).			\$
Accounts & Notes Receivable	\$	Loans on Life Insurance		\$
Life Ins. Cash Surrender Value Only (Complete Section 7)	\$	Mortgages on Real Estate		\$
Stocks and Bonds (Describe in Section 2)	\$	Unpaid Taxes (Describe in Section 5)		\$
Real Estate (Describe in Section 3)	\$	Other Liabilities (Describe in Section 6)		\$
Automobile-Present Value	\$	Other Liabilities		\$
Other Personal Property (Describe in Section 4)	\$	Total Liabil	lities	\$
Other Assets (Describe in Section 4)	\$	Net W	Vorth	\$
Total Assets	\$			

Part I. Source of Income Salary	Legal Claims and Judgments\$ Provision for Federal Income Tax\$
Do you have a Trust? YES NO If YES, Name of Trust	
Are any of the above assets held in the Trust? YES NO	If YES, indicate which are held in the Trust.
Part II. Stocks and Bonds. Use attachments if necessary. Identify and	
Number of Shares Name of Securities C	Cost Market Value Date of Total Value Quotation/Exchange Quotation/Exchange
Part III. Real Estate Owned. List each parcel separately. Use attachn	nents if necessary. Identify and sign each attachment.
Property A	Property B Property C
Property Type	
Physical Address	
Title Holder Name	
Title Holder Address	
Date Purchased	
Original Cost	
Present Market Value	
Mortgage Holder Name	
Mortgage Holder Address	
Current Outstanding Balance	
Part IV. Other Personal Property/Assets. List each property/asset. F amount of lien, terms of payment, and if delinquent, describe delinquenc	For each property/asset pledged as security, include: name and address of lien holder, y.
Part V. Unpaid Taxes. Describe nature of tax, to whom payable, when lien, if any.	n due, amount due. For an unpaid property tax, identify property and attach copy of tax
Part VI. Other Liabilities. Describe in detail.	
Part VII. Life Insurance Held. For each policy, list name of insurance	e company, face amount, cash surrender value, and beneficiaries.
If answer to any question below is yes, attach a written explanation.	
Have you ever declared personal bankruptcy? [] Yes	[] No
If yes: Chapter Filed Date Filed: Present Status: [] Case Dismissed [] Payment Pla	Case Number: an [] Debts Discharged [] Pending

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DEPARTMENT OF RESOURCES RECYCLING AND RECOVERY

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Have you experienced foreclosure, repossession, debt judgment or criminal penalty within the last seven years? Are there any legal actions (claims, lawsuits, etc.) pending against you?] Yes] Yes	[] No [] No	
I authorize the California Department of Resources Recycling and Recovery (CalRecycle) to verify the accuracy of the information above and in the attachments, and to determine my creditworthiness. I certify the information above and in the attachments is true and accurate as of the stated date(s), and that all statements are made for the purpose of obtaining or guaranteeing a CalRecycle loan.						
Signature	Date	Social Security Number				

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EXHIBIT G – Credit Check Authorization

For each loan applicant and guarantor, complete a separate Recycling Market Development Zone Loan Application -Exhibit G-Credit Check Authorization, CalRecycle 722.

CREDIT CHECK AUTHORIZATION					
Applicant/Guarantor:					
Department of Resources Recycling and Recovery Recycling Market Development Zone Loan Program 1001 I Street, Mail Stop 9 P.O. Box 4025 Sacramento, CA 95812-4025					
RE: Credit Check Authorization					
To Whom It May Concern:					
This letter authorizes the California Department of Resources Recycling and Recovery (CalRecycle) to initiate a credit check on my personal credit history in conjunction with a tire equipment loan application for					
(Business Applicant)					
I authorize CalRecycle to check my credit references and verify information with tax entities including, but not limited to: California Franchise Tax Board, California State Board of Equalization, and the U.S. Internal Revenue Service.					
A photocopy of this authorization may be deemed equivalent to the original.					
Applicant Signature Date	Printed Name				
Street Address	Social Security Number				
City, State, Zip Code	Date of Birth				

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EXHIBIT H – ENVIRONMENTAL QUESTIONNAIRE

This questionnaire explores possible risks from hazardous waste or materials related to a tire equipment loan project. It does not replace a professional hazardous waste assessment. A Phase I Environmental Site Assessment may be required on any commercial, industrial, or agricultural property offered as security for a Recycling Market Development Zone loan. A Phase II Environmental Site Assessment report and mitigation plan is required on projects with potential hazardous contamination findings.

A	applicant				
Pr	roject Site Address _		C'.	0	77. 0. 1
		Street	City	State	Zip Code
1.	Describe past and property use and te	-	ses of the project site and ad	jacent sites. Identify curr	ent owner,
2.			es, on federal, state, or local Compensation, and Liability		
3.			subject of environmental liti on or enforcement action?	gation or regulatory enfor	rement action?
4.			.g., roadway or pipeline, wis? What is the current zoning		l implications
5.	soil or concrete, ve		cardous contamination on or r unusual odors, oily sheen th moving activity.		
6.			ntaining materials present a tical ceilings, pipe wire, fria		
7.	Is there evidence o	f urea formaldehyde ins	ulation at the project site?		
8.	Are there now, or h	nave there ever been, any	y underground storage tanks	s on the project site?	
9.		s there been, storage of l r explosives at the projec	hazardous waste, such as pect site?	sticides, solvents, petrole	um hydrocarbons,
10). Are there electrica (PCBs)?	al transformers or capaci	itors at the project site whic	h may contain polychlorii	nated biphenyls
11	. Are there ground property?	water wells, sumps, pon	ds, lagoons or other potenti	al water contaminant sou	rces on the

12. Are you aware of any environmental assessments, audits or inspections of the project site? If so, describe and attach relevant documents.

PERSON COMPLETING THIS QUESTIONNAIRE

Signature	Printed Name	Date Signed
TITLE OR POSITION		

Some information sources that may be useful for completing this environmental questionnaire are:

- 1. Chain of title.
- 2. Building, zoning, conditional use permit files at local building and planning departments. Local planning departments also have a list of identified hazardous waste sites.
- 3. Local Health Department.
- 4. Interviews with past and present owners.
- 5. Aerial photos. The local planning department may be a source.
- 6. Insurance Records.
- 7. Press reports, local newspapers.
- 8. Regional Water Quality Control Board.
- 9. Department of Resources Recycling and Recovery.
- 10. California Department of Toxic Substances Control, Site Cleanup Program.
- 11. U.S. Environmental Protection Agency.

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EXHIBIT I

ZONE ADMINISTRATOR'S CERTIFICATION

Applicant:		
The following must be signed by t area in which the project is located	, ,	pment Zone Administrator of the
I certify that the requested loan is a pursuant to Sections 17907 and 17 otherwise fully supported by this 2 reasonableness of the employment	909 of Title 14 of the Califor Zone, and that by signing this	rnia Code of Regulations and is certification I am attesting to the
Zone:		
Zone Administrator Signature	Printed Name	Date Signed